

## Fundraising Guide for JNF-USA Alternative Break Participants

Since 1901, **Jewish National Fund-USA (JNF-USA)** has been dedicated to building and securing a strong, prosperous Israel. From pioneering water conservation and infrastructure to preserving Israel's rich history and supporting vibrant communities, JNF-USA's impact reaches every corner of the country.

By participating in **Alternative Break**, you're becoming part of that legacy — giving your time, energy, and heart to strengthen Israel while growing as a leader and changemaker.

To make your trip possible, you'll need to raise funds - and the good news is that **people want to support you!** Whether they're family, friends, or members of your community, they'll be inspired by your passion and commitment.

This short guide will give you **creative and proven ideas** to reach your fundraising goal and make your experience unforgettable.

If you have questions or would like individual coaching, please reach out to education@inf.org.

# Think About the Big Picture

Before you start fundraising, take a moment to really connect with JNF-USA's mission. Understanding what you're raising money for will help you share your story authentically.

- **Watch these quick videos** to learn more about the incredible work JNF-USA does across Israel:
  - JNF-USA Overview
  - NEW Video: JNF-USA's Impact Today

Want to dive deeper? Explore JNF-USA's many projects and initiatives:

jnfusa.org/our-work

### Clarifying Your Mission

When fundraising, it's important to explain that you are raising money for Jewish National Fund-USA, not directly for your trip expenses. While it might *feel* like you're raising funds to cover your travel, the money you collect supports **JNF-USA projects throughout Israel** - many of which you'll see firsthand during the trip!

JNF-USA fundraises separately to make Alternative Breaks possible. Your contributions will fuel the vital work happening across Israel, from building communities to supporting agriculture, education, and innovation.

### V Let's Get Started: Who to Ask and How to Make It Happen

#### Personal Outreach

- **Email or text your network personally.** Write short, sincere messages explaining why this trip matters to you and how their donation makes a direct impact in Israel. Personal notes almost always outperform mass posts.
- **Call family members.** Grandparents, aunts/uncles, and family friends often love supporting causes tied to Israel or to your education and growth.
  - Ask them to support your fundraiser in place of a Channukah gift or for your birthday
- Member of a fraternity or sorority? See if your chapter will support you and everyone in the chapter will help you with your fundraising efforts
- Alexander Muss High School in Israel alum? Reach out to your friends from AMHSI let them know that you are participating in Alternative Break ask them to support your fundraiser.

#### Host a Small Event or Experience

- **Trivia night, bake sale, or hummus night:** Simple, fun, and community-oriented, people love food-related events.
- Campus tabling or dorm event: Set up a table with snacks and a QR code to your fundraising page.

### TOffer Something in Return

- **Handmade items or services:** Sell bracelets, crafts, photography, or baked goods with proceeds going to your fundraiser.
- **Skill-based exchange:** Offer tutoring, babysitting, or pet sitting in exchange for donations.

#### S Community & Faith Networks

- Reach out to your synagogue, Hillel, or local JCC. They often have micro-grants or members happy to support young adults traveling to Israel.
- Ask to speak briefly at a community event about your trip personal storytelling inspires donations.

### Corporate & Matching Ideas

- **Employer matching gifts:** Ask if your family members' workplaces match charitable donations many do, and it can double a contribution.
- **Local business sponsorships:** Small businesses (especially Jewish-owned or Israel-supportive ones) may contribute in exchange for a shoutout in your updates.