



JEWISH
NATIONAL
FUND
USA

Your Voice in Israel

**YEAR IN
REVIEW**

2022

**OUR YEAR
BY THE
NUMBERS**

A photograph of a field of green plants with yellow flowers, likely a crop field, under a clear blue sky. The plants are in the foreground, and the background shows a vast, flat landscape with some distant hills or mountains. The lighting is bright, suggesting a sunny day.

**A
REMARKABLE
YEAR
FOR
GROWTH**



IT'S TIME TO CELEBRATE a year of coming together, one that saw great strides as we continued building the future of our Jewish homeland. Every initiative and every accomplishment in 2022 is thanks to your commitment, passion, and dedication to our Zionist vision. Together, we have closed another record-high fundraising year and opened the doors to life-changing educational, economic, cultural, and medical institutions across Israel's north and south. We have broken ground on new projects and are knee-deep in planning the next round of bold and visionary initiatives. Everything we have created for today and all that we will build for tomorrow is a testament to the strength and will of our Jewish people. We believe in our strong Jewish future. We will leave a beautiful legacy for the next generation, building a happier, healthier, more sustainable life for Israelis of all walks of life and our young people who are learning about, and engaging with, Zionism at home. Thanks to your generosity, we have achieved amazing things and we will continue to pursue a bright, vibrant future for the land and people of Israel and Jewish people everywhere.

A handwritten signature in black ink that reads "Sol Lizerbram". The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

– Dr. Sol Lizerbram, Jewish National Fund-USA President

YOUR VOICE IN ISRAEL

WE ARE STUDENTS,
parents, grandparents, and
professionals, and we come
from all around the United
States. We are **JNFuture,**
Women for Israel, Planned
Giving, Task Force Members,
and so much more. We are
Jewish National Fund-USA.

*We invest because we care
about the future of the land
and people of Israel and
Jewish people everywhere.*



HIGHLIGHTS



500,000

people have donated funds, time, and energy to support **JEWISH NATIONAL FUND-USA'S** work to date



26,000

residents have moved to the Negev in the last year, in line with our **BLUEPRINT NEGEV** plan



32,000

students have attended **ALEXANDER MUSS HIGH SCHOOL IN ISRAEL** programs over the years



37,000

people visited our **WESTERN GALILEE TOURIST INFORMATION CENTER** in Acco this year for travel, dining, and shopping recommendations around the north



2,000

young job seekers in the Negev were helped by the **LAUDER EMPLOYMENT CENTER** in 2022



\$30 Mil

from our **HOUSING DEVELOPMENT FUND** has been invested to build affordable housing in **37 COMMUNITIES** in the Negev and the Galilee

DISABILITIES

IN PARTNERSHIP with four incredible affiliates, Jewish National Fund-USA is changing the world for people with disabilities, their families, and their communities. By supporting accessibility, inclusion, and therapeutic innovation, we are creating a better society for all of Israel's residents.

► *This year, we celebrated the grand opening of The Harvey and Gloria Kaylie Rehabilitation Medical Center, making rehabilitative therapies accessible to residents of the Negev.*

ACCESSIBILITY

5,000

children visited Emek HaShalom, a fully accessible nature education center run by **LOTEM - MAKING ISRAEL ACCESSIBLE**

INCLUSION

753

soldiers with disabilities are currently volunteering and serving in the IDF with **SPECIAL IN UNIFORM**

THERAPY

10,000

cumulative hours of therapy sessions were given by the **RED MOUNTAIN THERAPEUTIC RIDING CENTER**

CARE

43,000

outpatient rehabilitation treatments were provided at **ADI NEGEV-NAHALAT ERAN**

OUR BILLION DOLLAR ROADMAP is an unprecedented undertaking to bring the highest quality of life to the parts of Israel which have been historically underserved – the northern and the southern regions. Through groundbreaking initiatives, Jewish National Fund-USA is helping families moving to these areas enjoy excellence in housing, employment, education, medicine, and recreation. Through this work, we are changing the face of Israel and its future.

COMMUNITY BUILDING

COMMUNITY DEVELOPMENT

250

communities were provided support and community services through **MAKOM**

EDUCATION

250

students lived and worked in **HASHOMER HACHADASH**'s new boarding school network **ADAM V'ADAMA**

LOVE FOR THE LAND OF ISRAEL

4,300

Israeli students took part in **GREEN HORIZONS'** nature-focused activities, including more than 5,000 overnight hikes

RECREATION

2,500

children play every week in the newly renovated, bomb-fortified **SDEROT INDOOR RECREATION CENTER**

THANKS TO OUR EFFORTS, Israel now recycles 90% of its water – the most in the world. In addition, we've helped boost Israel's water economy by over **15%** through the treatment, recycling, and collection of waste and runoff water, responsible aquifer drilling, river rehabilitation, and supporting imperative research and development.

WATER & GREEN INNOVATIONS

▲
WATER
MANAGEMENT

1.1 Mil

cubic meters of water now irrigate **250 ACRES OF LAND** for **20 NEW FARMS** thanks to the two new reservoirs we completed this year

AGRICULTURE

25%

increase in date palm crop yields as a result of research by **ARAVA'S WHOLE ORCHARD LYSIMETER**

ECO-ZIONISM

260 Mil

trees have been planted by us since 1901, part of our pioneering efforts in **AFFORESTATION, FOREST MAINTENANCE, SUSTAINABLE FOREST MANAGEMENT, PREVENTION, AND ECOLOGICAL DEVELOPMENT**

RESEARCH & DEVELOPMENT

AT JEWISH NATIONAL FUND-USA'S Arava R&D Centers, researchers work on bio-tech solutions for agriculture and drug discovery while finding new methods for arid agricultural sustainability, water efficiency, and post-harvest solutions for Arava farmers. The Kasser Joint Institute for Food, Water, and Energy Security undertakes innovative studies in applied research in partnership with the Arava Valley and University of Arizona.

SPREADING LIGHT

1,200

students from 13 countries in Africa and Asia learned resource-scarce agriculture breakthroughs from the Arava International Center for Agricultural Training (AICAT)

INNOVATIVE EDUCATION

80

students and interns participated in academic programs this year at THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES

ENTREPRENEURSHIP

4,000

people visited THE MARGALIT FOOD TECH CENTER, home to the Galilee's main platform for accelerated business development

WE ARE SAFEGUARDING Israel's past, ensuring its present, and securing its future. Jewish National Fund-USA is committed to caring for Israel's heritage sites so that each one is properly preserved and shared.

HERITAGE SITES



THE ROAD TO FREEDOM

137,000

stories of clandestine aliyah are documented at the **ATLIT DETENTION CAMP** and shared with thousands of visitors who can also visit a fully restored C46 airplane representing the aircraft used to save Iraqi Jews

TELLING ISRAEL'S STORY

80,000

visitors learned the story of the secret bullet factory that turned the tide in the War of Independence at the **AYALON INSTITUTE** bullet factory

BRINGING HISTORY TO LIFE

3 Million

visitors explored Israeli history at over 200 sites across Israel operated by the **SOCIETY FOR PRESERVATION OF ISRAELI HERITAGE SITES**

ZIONIST EDUCATION & ADVOCACY

JEWISH NATIONAL FUND-USA ensures that the next generation will develop a deep personal connection and understanding of Israel today, instilling Zionism from preschool through college, and beyond.

EDUCATION INITIATIVES

\$3 Million

in grants were awarded by the Boruchin Center to organizations and programs driving **ZIONIST EDUCATION AND JEWISH CONTINUITY**

ZIONIST EDUCATION

25,000

students, from kindergarten through college age, participated in **JNF-USA ZIONIST ACTIVITIES** in U.S. schools

HIGH SCHOOL IN ISRAEL

1,500

students attended **ALEXANDER MUSS HIGH SCHOOL IN ISRAEL**

Jewish National Fund-USA Consolidated Statement of Financial Position

For the year ended September 30, 2021, with summarized comparative totals for the year ended September 30, 2020.

| September 30, | 2021 | 2020 |
|--------------------------------------------------------------|----------------------|----------------------|
| ASSETS | | |
| Current | | |
| Cash and cash equivalents | \$22,641,978 | \$22,370,633 |
| Contributions receivable, current portion | \$28,724,888 | \$24,654,622 |
| Prepaid expenses and other assets | \$1,454,552 | \$1,256,821 |
| Investments, at fair value | \$333,526,504 | \$296,225,287 |
| Total Current Assets | \$386,347,922 | \$344,507,363 |
| Contributions Receivable, Net, less current portion | \$21,307,931 | \$13,917,548 |
| Investments Held Under Split-Interest Agreements | \$106,258,631 | \$91,627,648 |
| Property Held for Sale | \$44,000 | \$1,424,000 |
| Beneficial Interest in Trust Held by Others | \$706,505 | \$653,480 |
| Fixed Assets, Net | \$17,610,376 | \$18,165,191 |
| Total Assets | \$532,275,365 | \$470,295,230 |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities | | |
| Accounts payable and accrued expenses | \$1,700,836 | \$652,943 |
| Accrued payroll and related liabilities | \$2,065,905 | \$1,891,753 |
| Grants payable, current portion | \$1,369,435 | \$3,057,558 |
| TOTAL CURRENT LIABILITIES | \$5,136,176 | \$5,602,254 |
| Grants Payable, less current portion | \$3,589,908 | \$4,513,058 |
| Notes Payable | \$4,784,689 | \$4,578,650 |
| Paycheck Protection Program (PPP) Loan | | \$3,330,267 |
| Obligations Due Under Split-Interest Agreements | \$42,796,195 | \$38,128,284 |
| TOTAL LIABILITIES | \$56,306,968 | \$56,152,513 |
| COMMITMENTS AND CONTINGENCIES | | |
| Net Assets | | |
| Without donor restrictions: | | |
| Operating | \$177,623,592 | \$144,316,428 |
| Boruchin Israel Education Advocacy Center – Board Designated | \$131,835,409 | \$126,632,232 |
| Building fund – Board Designated | \$3,569,936 | \$3,332,913 |
| JNF Initiatives Fund – Board Designated | \$69,283,049 | \$64,405,815 |
| Total Without Donor Restrictions | \$382,311,986 | \$338,687,388 |
| With donor restrictions | \$93,656,411 | \$75,455,329 |
| Total Net Assets | \$475,968,397 | \$414,142,717 |
| Total Liabilities and Net Assets | \$532,275,365 | \$470,295,230 |

As of September 30, 2021, Jewish National Fund had financial reserves of \$382,311,986 without donor restrictions or about 4.7 times its 2021 annual expenses, which totaled \$81,574,449. Of the reserves, 54% has been designated by the board of directors for specific uses.

Jewish National Fund-USA Statement of Activities

For the year ended September 30, 2021, with summarized comparative totals for the year ended September 30, 2020.

| | Without Donor Restrictions | | | | | With Donor Restrictions | 2021 | 2020 |
|-----------------------------------------------------------|----------------------------|-------------------------------------------|--------------------|----------------------|----------------------|-------------------------|----------------------|----------------------|
| | Operating | Boruchin Israel Education Advocacy Center | Building Fund | JNF Initiatives Fund | Total | | | |
| REVENUE, GAINS, AND OTHER SUPPORT | | | | | | | | |
| Contributions | \$59,014,234 | - | - | - | \$59,014,234 | \$17,557,099 | \$76,571,342 | \$55,120,792 |
| Special events revenue | \$6,340,748 | - | - | - | \$6,340,748 | \$30,000 | \$6,340,748 | \$8,480,807 |
| Less: direct cost of special | (\$963,272) | - | - | - | (\$963,272) | - | (\$963,272) | (\$2,311,724) |
| Net Special Events Revenue | \$5,377,476 | - | - | - | \$5,377,476 | \$30,000 | \$5,407,476 | \$6,169,083 |
| Bequests | \$15,273,589 | - | - | - | \$15,273,589 | \$50,337 | \$15,323,926 | \$19,357,389 |
| Contributions from split (interest agreements) | - | - | - | - | - | \$8,947,706 | \$8,947,706 | \$4,485,178 |
| Changes in value of split (interests agreements) | - | - | - | - | - | (\$100,842) | (\$100,842) | \$2,321,810 |
| Investments income, net | \$11,132,775 | \$9,689,940 | \$237,023 | \$4,877,234 | \$25,936,972 | \$7,619,238 | \$33,556,210 | \$19,091,988 |
| Other revenue | \$364,044 | - | - | - | \$364,044 | - | \$364,044 | \$619,929 |
| Net Assets released from restrictions | \$15,902,456 | - | - | - | \$15,902,456 | (\$15,902,456) | | |
| TOTAL REVENUES, GAINS, AND OTHER SUPPORT | \$107,064,583 | \$9,689,940 | \$237,023 | \$4,877,234 | \$121,868,780 | \$18,201,082 | \$140,069,862 | \$107,166,169 |
| Expenses | | | | | | | | |
| Program services: | | | | | | | | |
| Israel projects | \$50,729,344 | \$4,486,763 | - | - | \$55,216,107 | - | \$55,216,107 | \$51,076,953 |
| Education | \$7,091,779 | - | - | - | \$7,091,779 | - | \$7,091,779 | \$7,656,621 |
| Missions and scholarships | \$6,465,837 | - | - | - | \$6,465,837 | - | \$6,465,837 | \$7,443,947 |
| Total Program Services | \$64,286,960 | \$4,486,763 | - | - | \$68,773,723 | - | \$68,773,723 | \$66,177,521 |
| Supporting Services: | | | | | | | | |
| Management and general | \$5,438,390 | - | - | - | \$5,438,390 | - | \$5,438,390 | \$6,238,275 |
| Donor development and fundraising | \$7,362,336 | - | - | - | \$7,362,336 | - | \$7,362,336 | \$7,322,658 |
| Total Supporting Services | \$12,800,726 | - | - | - | \$12,800,726 | - | \$12,800,726 | \$13,560,933 |
| Total Expenses | \$77,087,686 | \$4,486,763 | - | - | \$81,574,449 | - | \$81,574,449 | \$79,738,454 |
| Changes in Net Assets, before PPP loan forgiveness | \$29,976,897 | \$5,203,177 | \$237,023 | \$4,877,234 | \$40,294,331 | \$18,201,082 | \$58,495,413 | \$27,427,715 |
| PPP Loan Forgiveness | \$3,330,267 | - | - | - | \$3,330,267 | - | \$3,330,267 | - |
| Change in Net Assets | \$33,307,164 | \$5,203,177 | \$237,023 | \$4,877,234 | \$43,624,598 | \$18,201,082 | \$61,825,680 | \$27,427,715 |
| Net Assets, beginning of year | \$144,316,428 | \$126,632,232 | \$3,332,913 | \$64,405,815 | \$338,687,388 | \$75,455,329 | \$414,142,717 | \$386,715,002 |
| Net Assets, end of year | \$177,623,592 | \$131,835,409 | \$3,569,936 | \$69,283,049 | \$382,311,986 | \$93,656,411 | \$475,968,397 | \$414,142,717 |

2022/2023 National Board of Directors

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