

PRESIDENT'S MESSAGE

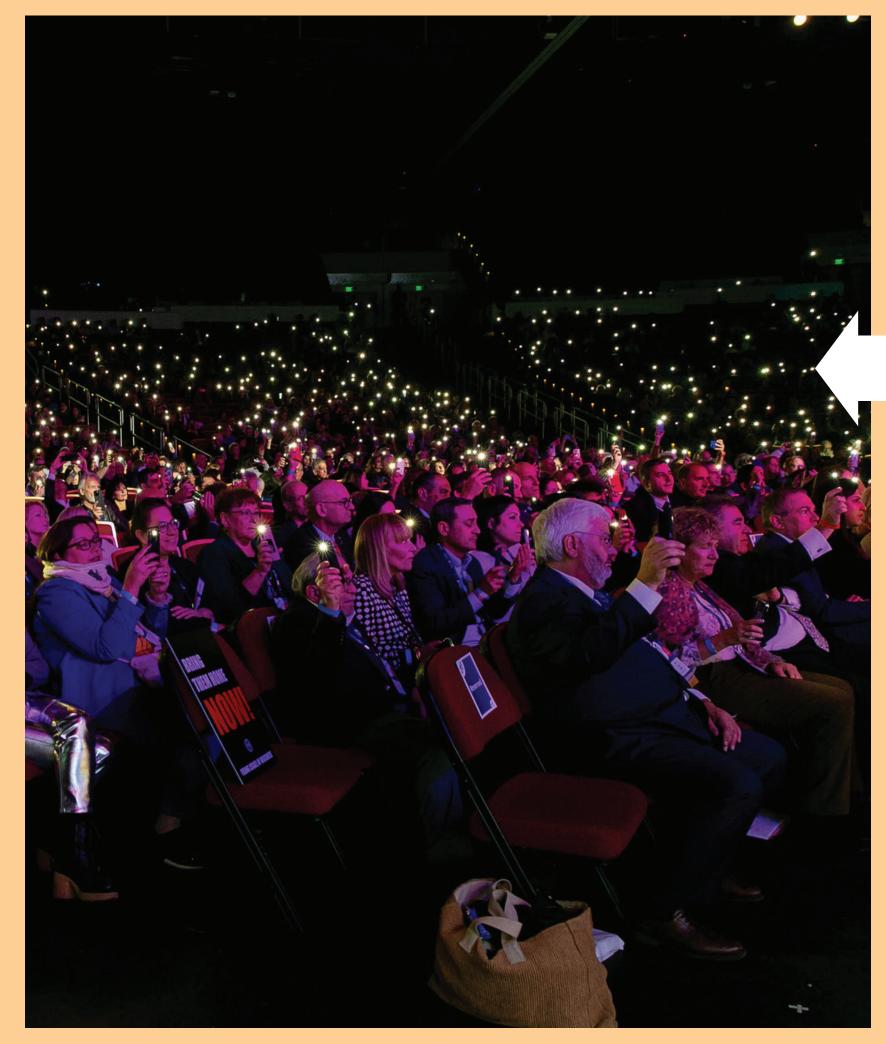


t's hard to encapsulate this past year—a year in which everything was overshadowed by October 7. On that day, Jewish National Fund-USA was already on the ground assisting in every way possible, from evacuations to providing emergency aid, yet already with an eye toward rebuilding even stronger communities when the time came. The time is now, with our *Build Together* plan for the South and the *Reimagine* plan for the North.

While our vision and focus have never wavered from supporting the land and people of Israel, our work has evolved since October 7 to meet the changing needs of those who call the communities on the border with Gaza and Lebanon home. We are committed to ensuring that they can return to a safer, more secure future. Never has the promise "We were there yesterday, we are there today, and we will be there tomorrow" rung truer. Thanks to your immense generosity, we can keep that promise.

Sincerely,

Deb Lust Zaluda



33,000

people joined our in-person events



2,500

people came to our Global Conference for Israel in Dallas

15,000+

viewers watched our weekly Emergency Briefings live on Zoom, on Youtube, or Izzy TV



2024

Spring semester began on time and uninterrupted in January at Alexander Muss High School in Israel, just months after the students were sent home in the wake of October 7

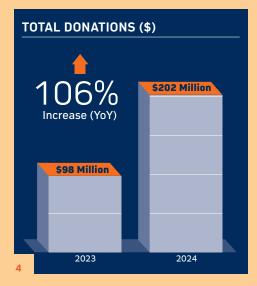


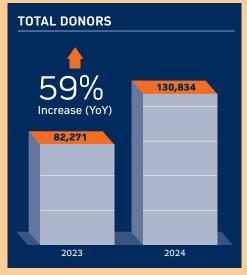
A YEAR LIKE NO OTHER

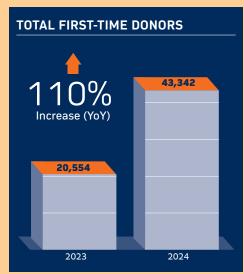
his was a year of devastation, and a year of hope. A year of conflict, and a year of coming together. On October 7, we witnessed evil. We stepped up. We provided evacuations, lifesaving aid, medical care, food, and so much more. Thanks to you, we were able to say to our brothers and sisters in Israel, "What do you need?" and deliver it.

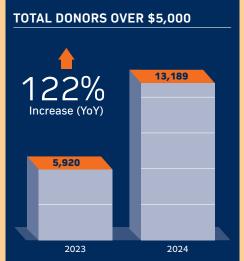
With your unprecendented generosity, we launched a special Resilience Campaign for a safer, more secure future for the people of Israel. Carefully planned in consultation with local communities, it will provide everything from long-term mental healthcare to Emergency Response Centers, starting with all-out efforts to rebuild the South and the North.

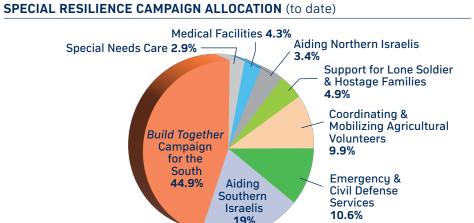












OCTOBER 7: RESPONDING TO CRISIS

he people of southern Israel turned to us on October 7 because they knew they could count on us. We not only provided for their immediate needs but also planned how to bring them back home safely. We would rebuild because we believe in life, we believe in tomorrow.



people volunteered within Israel through our affiliate networks, delivering neccessities to evacuees and working on farms to bring food to the nation

Israelis evacuated by Jewish National Fund-USA within one week and relocated to safety



63,000



Day

after October 7, we set up call centers in Israel to coordinate relief efforts for evacuees, and a command center to plan rebuilding with the affected communities



2,000

care packages were packed by Alexander Muss High School students



1,000s

of displaced children attended our provisional field schools



PROVIDING RESILIENCE

ver more than a year of crisis, we have provided steady and far-reaching support. Our work evolved to focus not just on the day to day, but also on creating physical and emotional resilience. With your help, we will ensure that Israel emerges from this time stronger and ready to thrive.



20

new Emergency Response Centers planned for the Israel Envelope and the North



4,000

people participated in our Volunteer Missions to Israel

270

bomb shelters were provided in the North and the South



\$1.2 Million

went to support the Hostages and Missing Families Forum



19,000

support packages, containing products from small businesses in the North and South, delivered to evacuated families and soldiers



300

severely wounded soldiers and civilians treated at our treatment centers



964

parents of Lone
Soldiers from
55 countries
received a flight
to Israel to
hug their child
serving in the IDF



100K

displaced Israelis participated in activities at heritage sites and through mobile exhibits





500,000+

tons of food rescued from farms in the Israel Envelope, thanks to Jewish National Fund-USA volunteers



80%

of residents of Sha'ar HaNegev have returned home



90%

of residents of Eshkol have returned to 23 communities, such as Shlomit

100%

of residents of Sderot have returned and an additional 1,000 people have moved to the city



REBUILD AND REIMAGINE: PLANNING FOR TOMORROW

In the South, the devastation was shocking. In the North, it is ongoing. Jewish National Fund-USA developed comprehensive strategic efforts to rebuild stronger—and quickly. The work for our *Build Together* plan for the South and our *Reimagine* plan for the North has already begun. Join us!



2.8 Million

cubic meters of water in four new reservoirs in the Negev will support nearly 1,000 dunams of agricultural land which feeds thousands of people, grows the region economically, and increases its population capacity



\$50 Million+

of major construction projects, such as the Galilee Culinary Institute and the Kiryat Shmona Medical Center, continued despite the war and are complete or nearing completion. Mitzpe Ramon Tech Hub was completed and is now open and active.

50,000

outpatient treatments given at our state-ofthe-art medical facility in southern Israel



400+

housing lots built in the North and the South by the Housing Development Fund



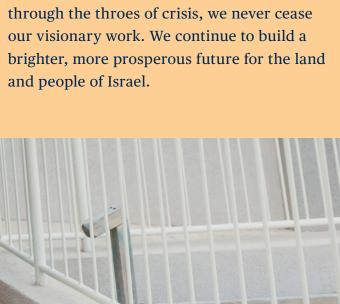
JEWISH NATIONAL FUND-USA

MITZPE RAMON HUB אב מצפה רמון

job seekers, employers, and small businesses used the services of the Lauder **Employment Centers of the** Galilee and Negev for high quality jobs and resources

WE WERE THERE YESTERDAY, WE ARE THERE TODAY, WE WILL BE THERE **TOMORROW**

his isn't just a slogan, it's a promise that we have been fulfilling for more than 100 years. As we support Israel



7,000



574

Jewish National Fund-USA Consolidated Statement of Financial Position

For the year ended September 30, 2023, with summarized comparative totals for the year ended September 30, 2022.

| As of September 30 | 2023 | 2022 | |
|--|---------------|---------------|--|
| Assets | | | |
| Current Assets | | | |
| Cash and cash equivalents | \$11,029,740 | \$23,471,322 | |
| Investments, at fair value | \$323,625,765 | \$294,148,015 | |
| Contributions receivable, current portion | \$29,481,527 | \$27,895,187 | |
| Prepaid expenses and other assets | \$3,113,235 | \$1,924,876 | |
| Total Current Assets | \$367,250,267 | \$347,439,400 | |
| Contributions Receivable, Net, less current portion | \$16,437,459 | \$20,792,061 | |
| Investments Held Under Split-Interest Agreements | \$102,780,800 | \$95,770,463 | |
| Property Held for Sale | \$44,000 | \$44,000 | |
| Beneficial Interest in Trust Held by Others | \$626,626 | \$575,986 | |
| Fixed Assets, Net | \$16,452,328 | \$16,937,169 | |
| Operating Right-of-use Asset | \$1,471,865 | | |
| TOTAL ASSETS | \$505,063,345 | \$481,559,079 | |
| Liabilities and Net Assets | | | |
| Current Liabilities | | | |
| Accounts payable and accrued expenses | \$1,490,212 | \$955,646 | |
| Accrued payroll and related liabilities | \$1,482,333 | \$1,373,614 | |
| Grants payable, current portion | \$627,483 | \$1,032,822 | |
| Note payable, current portion | \$1,000,000 | | |
| Operating lease liability, current portion | \$499,190 | | |
| TOTAL CURRENT LIABILITIES | \$5,099,218 | \$3,362,082 | |
| Grants Payable, less current portion | \$1,499,549 | \$2,978,749 | |
| Notes Payable, less current portion | \$4,000,000 | \$5,000,000 | |
| Obligations Due Under Split-Interest Agreements | \$43,485,760 | \$41,250,098 | |
| Operating lease liability, less current portion | \$941,935 | | |
| TOTAL LIABILITIES | \$55,026,462 | \$52,590,929 | |
| Commitments and Contingencies | | | |
| Net Assets | | | |
| Without donor restrictions | | | |
| Operating | \$178,089,536 | \$173,077,501 | |
| Boruchin Israel Education Advocacy Center – Board Designated | \$118,620,833 | \$112,602,764 | |
| Building Fund – Board Designated | \$3,433,042 | \$3,090,014 | |
| JNF Initiatives Fund – Board Designated | \$63,118,839 | \$55,587,613 | |
| Total Without Donor Restrictions | \$363,262,250 | \$344,357,892 | |
| With donor restrictions | \$86,774,633 | \$84,610,258 | |
| TOTAL NET ASSETS | \$450,036,883 | \$428,968,150 | |
| TOTAL LIABILITIES AND NET ASSETS | \$505,063,345 | \$481,559,079 | |

As of September 30, 2023, Jewish National Fund had financial reserves of \$363,262,250 without donor restrictions or about 3.3 times its 2023 annual expenses, which totaled \$109,317,031. Of the reserves, 51% has been designated by the board of directors for specific uses.

Jewish National Fund-USA Statement of Activities

For the year ended September 30, 2023, with summarized comparative totals for the year ended September 30, 2022.

| | Without Donor Restrictions | | | | | | | |
|--|----------------------------|---|---------------|----------------------------|---------------|----------------------------|---------------|---------------|
| | Operating | Boruchin Israel Education Advocacy Center | Building Fund | JNF Initiatives Fund | Total | With Donor Restrictions | 2023 | 2022 |
| Revenue, Gains, and Other Support | | | | | | | | |
| Contributions | \$60,613,109 | - | - | - | \$60,613,109 | \$6,851,834 | \$67,464,943 | \$87,855,990 |
| Special events revenue | \$7,412,640 | - | - | - | \$7,412,640 | \$75,404 | \$7,488,044 | \$7,699,590 |
| Less: direct cost of special events | (\$4,351,188) | - | - | - | (\$4,351,188) | - | (\$4,351,188) | (\$3,065,609) |
| Net Special Events Revenue | \$3,061,452 | - | - | - | \$3,061,452 | \$75,404 | \$3,136,856 | \$4,633,981 |
| Bequests | \$14,164,953 | - | - | - | \$14,164,953 | \$527,119 | \$14,692,072 | \$16,467,507 |
| Contributions from split (interest agreements | | | | | | \$4,703,507 | \$4,703,507 | \$4,688,860 |
| Changes in value of split (interests agreements | | | | | | (\$3,405,502) | (\$3,405,502) | \$1,063,432 |
| Investments income (loss), net | \$12,897,368 | \$11,670,256 | \$343,028 | \$7,867,741 | \$32,778,393 | \$9,242,684 | \$42,021,077 | (\$59,616,096 |
| Other revenue | \$1,772,811 | - | - | - | \$1,772,811 | | \$1,772,811 | \$1,062,789 |
| Net Assets released from restrictions | \$15,830,671 | - | - | - | \$15,830,671 | (\$15,830,671) | | |
| Total Revenues, Gains, and Other Support | \$108,340,364 | \$11,670,256 | \$343,028 | \$7,867,741 | \$128,221,389 | \$2,164,375 | \$130,385,764 | \$56,156,463 |
| Expenses | | | | | | | | |
| Program services: | | | | | | | | |
| Israel projects | \$61,850,227 | \$5,652,187 | | \$336,515 | \$67,838,929 | - | \$67,838,929 | \$70,477,293 |
| Education | \$10,023,079 | - | - | - | \$10,023,079 | - | \$10,023,079 | \$8,966,670 |
| Missions and scholarships | \$14,361,029 | - | - | - | \$14,361,029 | - | \$14,361,029 | \$8,821,574 |
| Total Program Services | \$86,234,335 | \$5,652,187 | | \$336,515 | \$92,223,037 | - | \$92,223,037 | \$88,265,537 |
| Supporting Services | | | | | | - | | |
| Management and general | \$7,960,976 | - | - | - | \$7,960,976 | - | \$7,960,976 | \$6,465,969 |
| Donor development and fundraising | \$9,133,018 | - | - | - | \$9,133,018 | - | \$9,133,018 | \$8,425,204 |
| Total Supporting Services | \$17,093,994 | - | - | - | \$17,093,994 | - | \$17,093,994 | \$14,891,173 |
| Total Expenses | \$103,328,329 | \$5,652,187 | | \$336,515 | \$109,317,031 | - | \$109,317,031 | \$103,156,710 |
| Change in Net Assets | \$5,012,035 | \$6,018,069 | \$343,028 | \$7,531,226 | \$18,904,358 | \$2,164,375 | \$21,068,733 | (\$47,000,247 |
| Net Assets, beginning of year | \$173,077,501 | \$112,602,764 | \$3,090,014 | \$55,587,613 | \$344,357,892 | \$84,610,258 | \$428,968,150 | \$475,968,397 |
| Net Assets, end of year | \$178 089 536 | \$118,620,833 | \$3,433,042 | \$63,118,839 | \$363,262,250 | \$86,774,633 | \$450,036,883 | \$428,968,150 |

4 $$



JEWISH NATIONAL FUND-USA builds a strong, vibrant future for the land and people of Israel through bold initiatives and Zionist education.

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